

# BUSINESS OFFERING SUMMARY

**BNO**  
Business Network of Ohio

John Naayers, President

## **Complete Metal Fabrication Company Southern NW Ohio**

### **Business Description**

This full service well established (40 years) metal product company has extensive experience and expertise in all forms of metal fabrication, including welding, forming and machining. It has the equipment/machinery and personnel to saw, laser, sandblast, press bake, machine (CNC Mill and Lathe), weld, fabricate and powder coat finish most any metal project.

### **Financial Performance**

- Consistent Gross Annual Revenues of \$4M
- Consistent Seller Discretionary Earnings of \$1.5M

### **Why A Great Opportunity – Major Attributes**

- ❖ Growth Potential is very real and imminent
- ❖ Great reputation and well established long term customers
- ❖ Great capabilities per staff and equipment/machinery
- ❖ Plant Manager willing to stay on board
- ❖ Well maintained and set up building

**Reason For Selling:** Owners desire to retire and they recognize the company is poised to expand beyond their current willingness and capabilities.

### **Asking Prices:**

**Business:** \$5.5M

**Real Estate:** Sale or Lease at TBD FMV

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If you have an interest in further exploring this opportunity, please contact me by phone or email. The signing of a Confidentiality Agreement will be required before the identity or Selling Memorandum will be released.